



JOB POSTING - CORPORATE TEAM SALES REP

JOIN OUR TEAM: World Corporate Games Houston 2017

www.wcghouston.com

JOB DESCRIPTION:

- Market and sell event registrations for World Corporate Games 2017
- Sales inventory includes but is not limited to, individual entries, athlete group entry packages, Health and Wellness expo booths, and sponsorship packages sold to both corporations and the general public.
- Aggressive sales process focusing on Houston companies, past Games participating corporations, and companies who qualify for the "best companies to work for" category
- Includes servicing of accounts and other Games event responsibilities

MANDATORY REQUIREMENTS – Successful candidate will have a superior customer service mind-set possessing the character and experience to support our goal to provide a world class event in Houston

- Ability to make phone calls and accurately record results
- Strong interpersonal skills
- Ability to clearly communicate both thoughts and ideas to clients and coworkers
- Diplomacy in all situations
- Enthusiasm
- Make customers and fellow employees feel valued, important, and comfortable

IMMEDIATE SUPERVISOR: Director of Sales, World Corporate Games

TIME FRAME: THIS IS AN INDEPENDENT CONTRACT POSITION

- Start Date: As soon as available. Contract runs now through Nov 30, 2017
- Hours: 9:00 am -5:00pm Monday-Friday
- Flexible hours and work from home option – just meet your goals!

COMPENSATION: Base pay is based on experience.

TO APPLY:

Submit a confidential cover letter and resume to:

Chris Massey, Director of Events

Harris County – Houston Sports Authority

Partnership Tower

701 Avenida de las Americas, Suite 450

Houston, Texas 77010

Email: cmassey@houstonports.org

No phone calls please.